

**THE RICHARD NIXON FOUNDATION**

**Financial Statements**

**With**

**Independent Auditors' Report**

**December 31, 2016 and 2015**

## Independent Auditors' Report

To the Board of Directors  
of The Richard Nixon Foundation

We have audited the accompanying financial statements of The Richard Nixon Foundation (a Delaware nonprofit organization), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Richard Nixon Foundation as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



Brea, California  
July 19, 2017

THE RICHARD NIXON FOUNDATION

STATEMENTS OF FINANCIAL POSITION  
AS OF DECEMBER 31, 2016 AND 2015

	<u>2016</u>	<u>2015</u>
<u>ASSETS</u>		
Current assets:		
Cash and cash equivalents	\$ 607,533	\$ 4,362,236
Certificates of deposit - current	399,598	-
Pledges receivable - current, net	413,549	614,355
Other receivables	14,252	149,645
Inventories, net	209,782	224,338
Other current assets	88,442	92,246
Total current assets	<u>1,733,156</u>	<u>5,442,820</u>
Long term pledges receivable, net	870,366	508,147
Property and equipment, net	14,600,791	20,952,342
Investments, at fair value	39,957,148	38,553,958
Intangible assets, net	1,647,653	-
Certificates of deposit	1,346,442	1,599,430
	<u>58,422,400</u>	<u>61,613,877</u>
Total assets	<u>\$ 60,155,556</u>	<u>\$ 67,056,697</u>
<u>LIABILITIES AND NET ASSETS</u>		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 2,400,075	\$ 2,429,422
Reserve for exhibit donation - NARA (Note 7)	-	6,817,128
Total current liabilities	<u>2,400,075</u>	<u>9,246,550</u>
Noncurrent liabilities:		
Line of credit	<u>7,000,000</u>	<u>-</u>
Net assets:		
Unrestricted	9,999,657	14,795,544
Temporarily restricted (Note 10)	27,254,744	29,513,523
Permanently restricted (Note 11)	13,501,080	13,501,080
Total net assets	<u>50,755,481</u>	<u>57,810,147</u>
Total liabilities and net assets	<u>\$ 60,155,556</u>	<u>\$ 67,056,697</u>

The accompanying notes are an integral part of these financial statements.

THE RICHARD NIXON FOUNDATION  
STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED DECEMBER 31, 2016

	Unrestricted	Temporarily restricted	Permanently restricted	Totals
Revenues, gains (losses) and other support:				
Contributions	\$ 4,383	\$ 1,929,544	\$ -	\$ 1,933,927
Admission fees, net	185,590	-	-	185,590
Membership dues	213,016	-	-	213,016
Facilities use fees	\$ 1,891,061			
Less: facilities use direct expenses	<u>(385,519)</u>			
Net facilities use fees	1,420,737	84,805	-	1,505,542
Net investment gain	940,740	1,737,364	-	2,678,104
Gift shop sales	\$ 279,838			
Less: gift shop costs of goods sold	<u>(186,701)</u>			
Net gift shop income	93,137	-	-	93,137
Special event income	\$ 110,323			
Less: special event expenses	<u>(106,840)</u>			
Net special event income	3,483	-	-	3,483
Other income	\$ 1,338	-	-	
Interest expense	(121,330)			
Loss on disposal of asset	<u>(8,589)</u>			
Net other expense	(128,581)	-	-	(128,581)
Net assets released from restrictions	<u>6,010,492</u>	<u>(6,010,492)</u>	<u>-</u>	<u>-</u>
Total revenues, gains (losses) and other support	<u>8,742,997</u>	<u>(2,258,779)</u>	<u>-</u>	<u>6,484,218</u>
Expenses:				
Program services	12,778,209	-	-	12,778,209
General and administrative	436,135	-	-	436,135
Fundraising	<u>324,540</u>	<u>-</u>	<u>-</u>	<u>324,540</u>
Total expenses	<u>13,538,884</u>	<u>-</u>	<u>-</u>	<u>13,538,884</u>
Changes in net assets	(4,795,887)	(2,258,779)	-	(7,054,666)
Net assets at beginning of year	<u>14,795,544</u>	<u>29,513,523</u>	<u>13,501,080</u>	<u>57,810,147</u>
Net assets at end of year	<u>\$ 9,999,657</u>	<u>\$ 27,254,744</u>	<u>\$ 13,501,080</u>	<u>\$ 50,755,481</u>

The accompanying notes are an integral part of these financial statements.

THE RICHARD NIXON FOUNDATION

STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED DECEMBER 31, 2015

	Unrestricted	Temporarily restricted	Permanently restricted	Totals
Revenues, gains (losses) and other support:				
Contributions	\$ 4,650	\$ 2,418,159	\$ -	\$ 2,422,809
Admission fees	232,457	-	-	232,457
Membership dues	166,822	-	-	166,822
Facilities use fees	\$ 1,739,758			
Less: facilities use direct expenses	<u>(327,405)</u>			
Net facilities use fees	1,412,353	-	-	1,412,353
Net investment loss	(672,648)	(1,411,182)	-	(2,083,830)
Gift shop sales	\$ 392,031			
Less: gift shop costs of goods sold	<u>(381,133)</u>			
Net gift shop income	10,898	-	-	10,898
Special event income	\$ 89,646			
Less: special event expenses	<u>(76,194)</u>			
Net special event loss	13,452	-	-	13,452
Other income	\$ 203,412			-
Less: Other expenses	<u>(395)</u>			
Net other income	203,017	-	-	203,017
Net assets released from restrictions	<u>5,731,200</u>	<u>(5,731,200)</u>	<u>-</u>	<u>-</u>
Total revenues, losses and other support	<u>7,102,201</u>	<u>(4,724,223)</u>	<u>-</u>	<u>2,377,978</u>
Expenses:				
Program services	11,112,939	-	-	11,112,939
General and administrative	332,296	-	-	332,296
Fundraising	<u>461,666</u>	<u>-</u>	<u>-</u>	<u>461,666</u>
Total expenses	<u>11,906,901</u>	<u>-</u>	<u>-</u>	<u>11,906,901</u>
Changes in net assets	(4,804,700)	(4,724,223)	-	(9,528,923)
Net assets at beginning of year	<u>19,600,244</u>	<u>34,237,746</u>	<u>13,501,080</u>	<u>67,339,070</u>
Net assets at end of year	<u>\$ 14,795,544</u>	<u>\$ 29,513,523</u>	<u>\$ 13,501,080</u>	<u>\$ 57,810,147</u>

The accompanying notes are an integral part of these financial statements.

THE RICHARD NIXON FOUNDATION

STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

	<u>2016</u>	<u>2015</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Changes in net assets	\$ (7,054,666)	\$ (9,528,923)
Adjustments to reconcile changes in net assets to net cash (used in) provided by operating activities:		
Depreciation	1,171,008	1,243,984
Amortization	86,719	-
Loss on disposition of property and equipment	8,589	-
Transfer of property and equipment for exhibit donation	13,927,586	-
Net realized and unrealized (gain) loss on investments	(2,046,358)	2,915,116
Provision for inventory write down	17,060	6,256
Changes in operating assets and liabilities:		
Pledges receivable, net	(161,413)	889,821
Other receivables	135,393	(149,645)
Inventories, net	(2,504)	117,763
Other current assets	3,804	(69,587)
Accounts payable and accrued liabilities	(29,347)	1,538,964
Reserve for exhibit donation - NARA	(6,817,128)	6,817,128
Net cash (used in) provided by operating activities	<u>(761,257)</u>	<u>3,780,877</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Payments for purchase of property and equipment	(8,755,632)	(5,985,037)
Purchases of investments	(16,905,559)	(10,302,767)
Payments for purchase of intangible assets	(1,734,372)	-
Proceeds from sales of investments	17,548,727	11,415,398
Net change in certificates of deposits	(146,610)	(153,839)
Net cash used in investing activities	<u>(9,993,446)</u>	<u>(5,026,245)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from line of credit	<u>7,000,000</u>	<u>-</u>
Net change in cash and cash equivalents	(3,754,703)	(1,245,368)
Cash and cash equivalents at beginning of year	4,362,236	5,607,604
Cash and cash equivalents at end of year	\$ <u><u>607,533</u></u>	\$ <u><u>4,362,236</u></u>
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:</b>		
Cash paid for interest	\$ <u><u>121,330</u></u>	\$ <u><u>235</u></u>

The accompanying notes are an integral part of these financial statements.

THE RICHARD NIXON FOUNDATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016 AND 2015

**Note 1 - Nature of organization**

The Richard Nixon Foundation, a not-for-profit corporation (the "Foundation") was formed as a Delaware corporation in January 1983.

The purpose of the Foundation is to conduct programs intended to enhance the public's understanding of the life and legacy of President Richard Nixon. On July 11, 2007, the Foundation was incorporated into the Federal System of Presidential Libraries. While the museum and certain other portions of the building were leased to the Federal Government in perpetuity, the Foundation retains ownership of the entire facility and operational authority over a substantial portion of the museum and building.

**Note 2 - Summary of significant accounting policies**

Basis of presentation

The Foundation applies the provisions of Accounting Standards Codification (ASC) Topic 958, "Not-for-Profit Entities," which establishes standards for general-purpose external financial statements provided by not-for-profit organizations. Among other provisions, ASC Topic 958 requires the classification and disclosure of net assets, revenues, expenses, gains, and losses based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets, revenues, expenses, gains, and losses of the Foundation are reported in three classes as follows:

- *Unrestricted* - Unrestricted net assets are net assets that are neither temporarily restricted nor permanently restricted by donor-imposed stipulations.
- *Temporarily restricted* - Temporarily restricted net assets result from contributions or other inflows of assets whose use by the Foundation is limited by donor imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Foundation pursuant to those stipulations. When a donor specified restriction is fulfilled, temporarily restricted net assets are reclassified to unrestricted net assets and are reported in the statements of activities as net assets released from restrictions.
- *Permanently restricted* - Permanently restricted net assets result from contributions or other inflows of assets whose use by the Foundation is limited by donor-imposed stipulations that neither expire by the passage of time nor can be fulfilled or otherwise removed by actions of the Foundation.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires the Foundation to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The Foundation's significant estimates consist of the useful lives of depreciable assets and the allocation of expenses among general administrative, program services and fundraising. The foundation allocates its expenses annually based on the functions performed and the nature of the activities. Year to year allocation method may change and actual results could differ from those estimates.

THE RICHARD NIXON FOUNDATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016 AND 2015

**Note 2 - Summary of significant accounting policies (continued)**

Income tax status

The Nixon Foundation is exempt from Federal and State income taxes under Section 501(c) (3) of the U.S. Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. The museum store, however, has certain revenues which are unrelated to the Nixon Foundation's exempt purpose that are subject to the unrelated business income tax provisions of IRC Section 512. For the years ended December 31, 2016 and 2015, no provision for income taxes has been included in the accompanying financial statements. Penalties and interest incurred related to underpayment of income taxes are classified as income tax expense in the year incurred. No penalties or interest related to income taxes were incurred during the years ended December 31, 2016 and 2015.

The Foundation has no unrelated business income tax for the years ended December 31, 2016 and 2015.

Cash and cash equivalents

Cash equivalents are defined as all highly liquid investments with a maturity of three months or less from the original maturity date. Cash and cash equivalents are considered restricted if limitations exist as to the Foundation's ability to withdraw or use the cash and cash equivalents. Such limitations may be imposed by (1) creditors and other outside parties, or (2) donors, who place permanent or temporary restrictions on their contributions. For the years ended December 31, 2016 and 2015, the Foundation maintained purpose restriction cash amounts to be used toward the Richard Nixon Centennial Campaign. Cash amounts restricted for the Richard Nixon Centennial Campaign for the years ended December 31, 2016 and 2015 were \$151,804 and \$3,394,291, respectively.

From time to time, the Foundation maintains cash deposits that exceed coverage by FDIC insurance. The Foundation has not experienced any losses and does not believe they are exposed to any significant credit risk on cash holdings.

Pledges receivable

Pledges receivable represent amounts pledged toward the Richard Nixon Centennial Campaign. Pledges receivable are stated at the amount management expects to collect from outstanding balances. No allowance for doubtful accounts for pledges receivable is considered necessary at December 31, 2016 and 2015. Of the total pledges receivable, approximately \$422,000 is expected to be received by December 31, 2017. The remaining long term portion of the pledge receivables are expected to be collected within one to five years.

Financial assets measured at fair value on a recurring basis

ASC Topic 820, "Fair Value Measurements and Disclosures," requires disclosure of the fair value of financial instruments held by the Foundation. ASC Topic 825 defines fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

When determining the fair value measurement for assets and liabilities required to be recorded at fair value, the Foundation considered the principal or most advantageous market that transactions would normally occur and considered assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions, and risk of nonperformance.

THE RICHARD NIXON FOUNDATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016 AND 2015

**Note 2 - Summary of significant accounting policies (continued)**

Financial assets measured at fair value on a recurring basis (continued)

ASC Topic 825 also establishes a fair value hierarchy that requires an entity to maximize the use of sources independent from the reporting entity and minimize the use of the Foundation assumptions developed based on the best information available in the circumstances when measuring fair value. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of assumptions that is significant to the fair value measurement. ASC Topic 825 establishes three levels of assumptions that market participants may use to measure fair value:

- Level 1: quoted prices in active markets for identical assets or liabilities;
- Level 2: inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices in active markets for similar assets or liabilities, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities; or
- Level 3: unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The Foundation's significant financial assets are measured at fair value on a recurring basis and are categorized as Level 1 (as previously defined). The assets consisted of the following types of instruments as of December 31, 2016 and 2015 (in thousands):

	2016		2015	
	Cost	Fair Value	Cost	Fair Value
Funds	\$ 29,426	\$ 32,751	\$ 29,443	\$ 31,431
Stocks	3,113	2,890	2,809	2,544
Non U.S. Securities	107	112	281	276
Other Assets	4,219	4,204	4,321	4,303
	<u>\$ 36,865</u>	<u>\$ 39,957</u>	<u>\$ 36,854</u>	<u>\$ 38,554</u>

The Foundation did not identify any other non-recurring assets and liabilities that are required to be presented on the statements of financial position at fair value in accordance with ASC Topic 825.

Inventories, net

Inventories are carried at the lower of cost (determined on average cost basis) or net realizable value. Inventories consist of merchandise acquired for resale in the Foundation's museum store.

In 2014, the Foundation recorded an inventory reserve for inventory of bound and paperback books and other miscellaneous merchandise based on estimated sales of these items for the next five years. The reserve amounts for the years ending December 31, 2016 and 2015 amounted to \$327,595 and \$310,535, respectively.

THE RICHARD NIXON FOUNDATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016 AND 2015

**Note 2 - Summary of significant accounting policies (continued)**

Property and equipment

Land is stated at estimated fair value at date of donation. Property and equipment are stated at cost. The net gain or loss on items of property retired or otherwise disposed of is included in income, and the applicable asset cost and accumulated depreciation are removed from the accounts. The cost of certain repairs and maintenance is charged to expense unless the Foundation deems such amounts to be sufficiently material to warrant capitalization and depreciation; major renewals and betterments are capitalized. Property and equipment purchases over \$1,000 are capitalized. Depreciation is calculated using the straight-line method over the estimated useful lives of the individual assets ranging from five to thirty years.

Intangible assets

Intangible assets included on the Statements of Financial Position include films and videos developed for the Museum Exhibits and a Multi-Lingual App for self-guided tours of the Museum Exhibits. Intangible assets that have a finite useful life are amortized over their useful life of 5 years. Intangible assets subject to amortization are reviewed for potential impairment whenever events or circumstances indicate carrying amounts may not be recoverable. Assets not subject to amortization are tested for impairment at least annually. As of December 31, 2016, the Foundation does not believe these intangible assets to be impaired.

Investment policies, return objectives and risk parameters

The purpose of the investments and the endowment fund (Note 10) is to provide growth in income to the Foundation for operations. The Foundation has adopted investment policies for the endowment assets that attempt to provide safety through diversification in a portfolio of common stocks, bonds, cash equivalents and other investments which may reflect varying rates of return. The overall rate of return objective for the portfolio is a reasonable "real" rate consistent with the risk levels established by the board.

The return objective for the endowment fund, measured over a full market cycle or rolling three and five year periods, shall be the return to exceed the CPI plus 5.5% as well as a custom index which represents the allocation of the endowment fund among asset classes.

To satisfy its return objectives and risk parameters, the Foundation's investments are diversified within asset classes. Moreover, the equity fund is allocated to managers who have distinct and different investment styles. Portfolio diversification provides protection against a single security or class of securities having a disproportionate impact on aggregate performance. To facilitate the achievement of the endowment fund's long-term investment objective, the fund has established target asset allocations.

Contributions

Conditional promises to give are recognized when the conditions on which they depend are substantially met.

THE RICHARD NIXON FOUNDATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016 AND 2015

**Note 2 - Summary of significant accounting policies (continued)**

Contributions (continued)

Contributions, including endowment gifts and pledges, as well as any other unconditional promises to give, are recognized as revenue in the period pledged. Amounts expected to be collected within one year are recorded at their net realizable value. Amounts expected to be collected in future years are recorded at the present value of estimated future cash flows discounted using an effective interest rate method. The amortization of the imputed discount is reported as contribution income.

For the years ended December 31, 2016 and 2015, contributions received from current and former board members amounted to approximately \$185,276 and \$930,859, respectively. During the years ended December 31, 2016 and 2015, approximately 51% and 41%, respectively, of the Foundation's total contribution revenue was provided by one contributor each year.

Advertising costs

Advertising costs are expensed as incurred. Advertising expense, which includes promotion of library programs, is reported as fundraising expense and program services expense. Advertising costs for the years ended December 31, 2016 and 2015, amounted to \$1,144,769 and \$159,383, respectively.

Joint costs

The Foundation conducts activities that include fundraising, program services, and general and administrative components. Those activities include salaries and benefits of management and depreciation of property and equipment.

Joint costs for the years ended December 31, 2016 and 2015 have been allocated as follows (in thousands):

	<u>2016</u>	<u>2015</u>
Officer salaries and benefits		
Fundraising	\$ 31	\$ 29
Program services	508	463
General and administrative	38	29
	<u>577</u>	<u>521</u>
Depreciation of property and equipment		
Fundraising	58	37
Program services	1,046	1,170
General and administrative	67	37
	<u>1,171</u>	<u>1,244</u>
Total Joint Costs	<u>\$ 1,748</u>	<u>\$ 1,765</u>

THE RICHARD NIXON FOUNDATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016 AND 2015

**Note 2 - Summary of significant accounting policies (continued)**

Long-lived assets

The Foundation adopted ASC Topic 360, "Impairment or Disposal of Long-Lived Assets," effective January 1, 2002. ASC Topic 360 establishes a number of rules for the recognition, measurement and display of long-lived assets which are impaired and either held for sale or continuing use with the business. Pursuant to ASC Topic 360, management reviews the Foundation's long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Management believes that no impairment triggering events have occurred during the years ended December 31, 2016 and 2015.

**Note 3 - Pledges receivable, net**

Pledges receivable of the Foundation consists of the following as of December 31, 2016 and 2015 (in thousands):

	<u>2016</u>	<u>2015</u>
Receivable - current	\$ 422	\$ 688
Imputed discount	<u>(8)</u>	<u>(73)</u>
Receivable - current, net	<u>414</u>	<u>615</u>
Receivable - long-term	958	532
Imputed discount	<u>(88)</u>	<u>(24)</u>
Receivable - long-term, net	<u>870</u>	<u>508</u>
Total pledges receivable, net	<u>\$ 1,284</u>	<u>\$ 1,123</u>

Management believes all pledges are collectible. For the years ended December 31, 2016 and 2015, the discount rate for pledges receivable was 3.75% and 3.25%, respectively. Amortization of the imputed discount is included as contribution revenue which amounted to \$18,493 and \$71,929 for the years ended December 31, 2016 and 2015, respectively. For the years ended December 31, 2016 and 2015, 100% of the Foundation's total pledges receivable were provided by four contributors each year.

**Note 4 - Property and equipment, net**

Property and equipment consisted of the following as of December 31, 2016 and 2015 (in thousands):

	<u>2016</u>	<u>2015</u>
Land	\$ 1,993	\$ 1,993
Buildings and improvements	33,030	32,774
Displays and fixtures	2,589	1,677
Equipment	647	262
Construction in progress	10	6,817
	<u>38,269</u>	<u>43,523</u>
Less: accumulated depreciation	<u>(23,668)</u>	<u>(22,571)</u>
Total property and equipment, net	<u>\$ 14,601</u>	<u>\$ 20,952</u>

THE RICHARD NIXON FOUNDATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016 AND 2015

**Note 4 - Property and equipment, net (continued)**

Total depreciation expense for the years ended December 31, 2016 and 2015 amounted to \$1,171,008 and \$1,243,984, respectively.

**Note 5 - Investments**

Investment gains and losses consisted of the following as of December 31, 2016 and 2015 (in thousands):

	<u>2016</u>	<u>2015</u>
Interest	\$ 18	\$ 71
Dividends	726	872
Unrealized gain (loss) on investments	1,780	(3,003)
Realized gain on sales of investments	266	88
Investment fees	(112)	(112)
Net investment gain (loss)	<u>\$ 2,678</u>	<u>\$ (2,084)</u>

**Note 6 - Intangible assets, net**

Intangible assets consisted of the following as of December 31, 2016 and 2015 (in thousands):

	<u>2016</u>	<u>2015</u>
Film	\$ 1,625	\$ -
Internally-developed software	109	-
	<u>1,734</u>	<u>-</u>
Less: accumulated amortization	(86)	-
Total intangible assets, net	<u>\$ 1,648</u>	<u>\$ -</u>

The following table summarizes the amortization of intangible assets over the next 5 years:

<u>December 31,</u>	<u>Amount</u>
2017	\$ 346,874
2018	346,874
2019	346,874
2020	346,874
2021	260,156

Total amortization expense for the year ended December 31, 2016 amounted to \$86,719.

**Note 7 - Reserve for exhibit donation - NARA**

Based on a joint agreement between the Foundation and the National Archives and Records Administration ("NARA" as described in Note 13), the Foundation has completed the \$15.6 million development and build-out renovation of the galleries and exhibits of the Richard Nixon Presidential Library and Museum. The tangible exhibit was effectively donated to NARA in October 2016 and the transfer agreement will be finalized subsequent to the year ended December 31, 2016.

THE RICHARD NIXON FOUNDATION  
NOTES TO THE FINANCIAL STATEMENTS  
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**Note 7 - Reserve for exhibit donation – NARA (continued)**

For the years ended December 31, 2016 and 2015, the Foundation recorded the donation expense under Program services of \$7,110,458 and \$6,817,128, respectively. Management believes that the recognition of the expense in the year incurred better reflects the activities and the intentions of the donation. Certain intangible assets valued at \$1,734,372 remained the property of the Foundation. Total donation expense and capitalization of assets as of December 31, 2016 amounted to:

	December 31, 2016
Donation Expense 2015	\$ 6,817,128
Donation Expense 2016	7,110,458
Intangible assets	1,734,372
Total	\$ 15,661,958

**Note 8 - Line of Credit**

On January 19, 2016, the Foundation entered into a \$10 million non-revolving line of credit agreement with Pacific Mercantile Bank to fund the renovation of galleries and exhibits of the Richard Nixon Presidential Library and Museum. The line of credit bears an interest rate at the WSJ Prime Rate plus 1%, and matures January 5, 2018. As of December 31, 2016, the prime rate was 3.75% per annum. Collateral on this line of credit includes, but is not limited to, the Foundation’s inventory, fixed assets, general intangibles, and all cash and endowment accounts, including the Rebozo Trust. As of December 31, 2016, the outstanding balance on the line of credit was \$7,000,000. Interest expense relating to the line of credit, for the year ended December 31, 2016, was \$121,330.

Upon maturity, the Foundation intends to negotiate the terms of the line of credit and convert the remaining balance into a term note.

**Note 9 - Commitments**

The Foundation leases equipment in California under various non-cancelable operating leases. Minimum lease commitments at December 31, 2016 are as follows:

December 31,	Amount
2017	\$ 2,364
2018	2,364
2019	1,773

Lease expense for the years ending December 31, 2016 and December 31, 2015 was \$2,364, respectively.

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**Note 10 - Temporarily restricted net assets**

Temporarily restricted net assets represent Rebozo Trust funds which provide monies on an annual basis to fund operating expenses of the Foundation and donor restricted contributions to provide support for the Richard Nixon Centennial Exhibit Renovation Campaign. The Campaign started in 2013 with the purpose of "It is time to take another look at Richard Nixon." This \$25 million campaign has three major priorities: (1) update the exhibits and facilities at the museum/library, (2) education/research/technology, and (3) China initiative.

Temporarily restricted net assets are available for the above purposes as of December 31, 2016 and 2015 (in thousands):

	<u>2016</u>	<u>2015</u>
Time restrictions:		
Rebozo Trust	\$ 25,278	\$ 24,548
Purpose restrictions:		
Centennial Campaign	1,977	4,966
	<u>\$ 27,255</u>	<u>\$ 29,514</u>

Centennial Campaign purpose restricted net assets as of December 31, 2016 and 2015 (in thousands):

	<u>2016</u>	<u>2015</u>
Beginning Centennial Campaign balance	\$ 4,966	\$ 7,237
Contributions	1,929	2,418
Revenues	85	-
Net investment gain	7	17
Net assets released		
from restrictions	(5,010)	(4,706)
Centennial Campaign	<u>\$ 1,977</u>	<u>\$ 4,966</u>

Net assets released from temporary restrictions for the years ended December 31, 2016 and 2015 (in thousands):

	<u>2016</u>	<u>2015</u>
Time restriction releases:		
Rebozo Trust	\$ 1,000	\$ 1,025
Purpose restriction releases:		
Centennial Campaign	5,010	4,706
Total releases	<u>\$ 6,010</u>	<u>\$ 5,731</u>

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**Note 11 - Permanently restricted assets**

Permanently restricted net assets represent endowment funds, which are to be invested in perpetuity to provide a permanent source of income to fund operations of the Foundation. Based upon donor stipulations, interest earned on the endowment funds is either temporarily restricted support for the Foundation's programs or unrestricted support for the Foundation's operations. Earnings on the permanently restricted net assets are reinvested in equity securities and U.S. government obligations.

Permanently restricted net assets as of December 31, 2016 and 2015 are as follows (in thousands):

	2016	2015
Cash and investments	\$ 13,501	\$ 13,501

**Note 12 - Rebozo trust pledge**

In May 1998, the Foundation was named as a principal beneficiary of the Charles G. Rebozo Revocable Trust. All funds bequeathed to the Foundation from the Rebozo Trust have been placed in a designated endowment fund. Beginning in 2003 and continuing over a five-year period, 4% of the fund balance at the end of each year was authorized for released during the following year for operating expenses.

Every three years the Designated Individuals of the Rebozo Trust (the "Designated Individuals") can vote unanimously to decide on whether to adjust the future distribution percentage but, in no event, can the Designated Individuals modify the percentage to a figure that is less than the greater of the modified percentage for such a period, or 3%. If for any reason there is a failure to fix a modified percentage, the percentage shall be 3% and will not be subject to arbitration. For the years ended December 31, 2016 and 2015, the distribution percentage was 4.0% and 3.7%, respectively.

As of December 31, 2016 and 2015, the Foundation had \$25,764,401 and \$25,033,967 in the Rebozo endowment which was included in investments on the statement of financial position. A reconciliation of the beginning and ending balances of the endowment fund is as follows for the years ended December 31, (in thousands):

	2016	2015
Beginning endowment balance	\$ 25,034	\$ 27,487
Net investment gain (loss)	1,730	(1,428)
Net assets released		
from restrictions	(1,000)	(1,025)
Ending endowment balance	\$ 25,764	\$ 25,034

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**Note 12 - Rebozo trust pledge (continued)**

Endowment funds are classified as follows as of December 31, (in thousands):

	<u>2016</u>	<u>2015</u>
Temporarily Restricted	\$ 25,278	\$ 24,548
Permanently Restricted	486	486
Total	<u>\$ 25,764</u>	<u>\$ 25,034</u>

In accordance with the Rebozo Trust, the funds shall be invested as prescribed by the Investment Committee of the Foundation subject to board approval. In order to meet the objectives and asset allocation guidelines as approved by the board, the Foundation has engaged investment managers which are overseen by the investment committee on a monthly basis.

**Note 13 - National Archives and Records Administration**

In July 2007, the Foundation finalized the Occupancy Agreement (the "Agreement") with the National Archives and Records Administration (NARA) to display Presidential materials generated during President Nixon's tenure in office. Pursuant to the Agreement, the Foundation granted to NARA exclusive rights and access to the use of certain physical properties and equipment of the Foundation. Accordingly, the Foundation was to donate to the United States, the rights, title and any interest it may have in certain exhibits located in the museum exhibition galleries of the Library which was to be agreed upon on a later date. It was also agreed upon that NARA provide security for the entire site and that NARA and the Foundation will jointly share in maintenance and utility costs equal to the percentage of the overall square footage of the building that they occupy. In addition, the admission revenue is shared between NARA and the Foundation.

**Note 14 - Retirement plan**

Effective January 1, 2015, the Foundation adopted a qualified safe harbor 401(k) and profit sharing plan in which all employees with 250 hours of service within the first three months of employment and a minimum age of 21 years, are eligible to participate in the Plan. The Foundation's adoption of this plan terminated its previous prototype 401(k) plan.

The Foundation's matching contribution is 100% of the participant's contribution up to 100% of the participant's gross salary, subject to federal limits for contributions, which is deferred as a pre-tax salary elective deferral unless the after tax Roth deferral option is selected. Matching contributions are determined each payroll period.

For the 2016 plan year, the plan also calls for safe harbor matching contributions of 100% of the participant's contribution up to 4% of the participant's gross salary.

For the years ended December 31, 2016 and 2015 the Foundation's provision for the 401(k) plan totaled \$174,188 and \$149,310, respectively. In 2016, there were no additional expenses paid by the Foundation to administer the Plan.

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**Note 15 - New accounting pronouncements**

In August 2016, the FASB issued ASU No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, to improve the current net asset classification requirements and the information presented in the financial statements and notes about a not-for-profit entity's (NFP's) liquidity, financial performance, and cash flows. The amendments in this Update are effective for annual financial statements issued for fiscal year beginning after December 15, 2017.

Early application of the amendments in this Update is permitted. The amendments in this Update should be initially adopted only for an annual fiscal period within the fiscal year of adoption. The amendments in this Update should be applied on a retrospective basis in the year that the Update is first applied. The Foundation is evaluating the effect that ASU 2016-14 will have on its financial statements and related disclosures.

**Note 16 - Subsequent events**

The Foundation evaluated all events and transactions through July 19, 2017, the date the financial statements were available to be issued. With the exception of the following, management believes that no event occurred subsequent to December 31, 2016 that is required to be recorded or disclosed in the consolidated financial statements.

During the period from January 1, 2017 through July 19, 2017, the Richard Nixon Foundation withdrew an additional \$625,000 on their \$10,000,000 line of credit with Pacific Mercantile Bank. These proceeds were used to fund the Richard Nixon Centennial Campaign.